

CBSE Question Paper - 2010
COMPUTERS AND LIFE INSURANCE
ADMINISTRATION (Theory) Paper II
Class – XII

Time allowed: 3 hours

Maximum Marks: 80

PART A
(COMPUTERS)

1. Name two DBMS software packages other than RELATIONAL. 1
2. Name the type of Field organization other than indexed sequential Organisations. 1
3. Mention one of the most important fields where AFM helps policyholder's servicing. 1
4. What do you mean by the term 'INFORMATION'? 1
5. Write a short note on 'premium Notices'. 1
6. Name the method of Access and Media usable in respect of sequential method of File organization. 1
7. Write a short note on 'Premium Notices:'. 2
8. State the method of Access and Media usable in Indexed Sequential File organization. 2

Other Educational Websites:

9. Describe in brief what is meant by management Information system. 2
10. Explain briefly as to how life insurance is different from ordinary savings. 2
11. What is back – up data file? What is the need for back – ups to be taken? What is Father Back – up? 3
12. Mention the main information required regarding agents for master File. Also mention the biggest advantage of Agency Master file. 3

PART B

13. To obtain the document called _____ is the pre-condition for becoming an insurance agent. (Fill in the blank) 1
14. What do you mean by the term 'Decentralization'? 1
15. The primary job of a Development officer is to appoint _____ and through them develop _____ business. (Fill in the blanks) 1
16. Name the system of book – keeping adopted by LIC of India. 1
17. Describe the constitution of Investment Committee of LIC of India. 1
18. What is product image? 1
19. Mention the heads under which income can be classified for income Tax purpose. 2
20. Write a short note on 'segmentation'. 2
21. Expand the term ZTC and state its main functions. 2

Other Educational Websites:

22. Name the promoters of LIC housing Finance Ltd. 2
23. Explain the meaning of 'organization'. Why is an organization established? 2
24. What is a Budget control Register? Describe the importance of maintaining such a register. 2
25. Briefly describe the importance of Post- sales service. 2
26. Briefly describe the functions of Accounts Department of a branch office of LIC. 2
27. Describe the role of a Development Officer of LIC of India. 3
28. State the objectives of LIC housing Finance Ltd. 3
29. Distinguish between Direct Taxes and Indirect Taxes. What types of taxes would be covered under Direct Taxes? 3
30. Which are the two types of Audit? Mention the provisions of Regulations 46 and 47 of LIC Regulations, 1959 3
31. Distinguish between 3
- (i) Prospect and proposer 5
 - (ii) Life assured and Policyholder
- Can a person be both Life Assured as well as policyholder?
32. A branch office of LIC of India is a basic unit of growth and profit Elaborate fully. 5
33. Mention the major areas of investment of LIC of India 5

Other Educational Websites:

34. What are the possible reasons for any organization to diversify its activities? Also describe the need for diversification of activity in LIC.

5

35. PR activities can be the booster of the field force and directly help in marketing Explain. Also explain the importance of PR activities in life insurance industry.

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Other Educational Websites:

ICSEGuess.com | NIOSGuess.com | IGNOUGuess.com | IITGuess.com | MagicSense.com | AIPMTGuess.com | AIEEEGuess.com | IndiaGuess.com